USDOTO&D Survey

ATPCO Presentation

US DOT 0&D Survey

Michael Clay – ATPCO | Sales Data

What is the O&D Survey

- Mandatory reporting of itinerary and price data for a sample (10%) of flown tickets by origin and destination
- U.S. Department of Transportation (DOT) collects the data
 Since the 1960's, certain airlines have been required to report passenger itinerary and pricing data to the
 United States Department of Transportation (DOT) The "O&D Survey": § Current regulation: 14 CFR 241 19-7
- Survey data made available to the public on the Bureau of Transportation Statistics (BTS) website
- Data used by economists, airlines, analysts, and others to assist with analyzing and reporting on passenger airline industry matters
 - Traffic patterns
 - Air carrier market share
 - Passenger Flow

O&D Survey changes from O&D10 to O&D40

Summary of Changes

| Requirement | Current Regulation (14 CFR 241 19-7) | New Regulation (14 CFR 241 19-8) | |
|-------------------|--|---|--|
| Reporting Carrier | Large certified U.S air carriers with scheduled passenger service and certain foreign air carriers | All U.S. certificated and commuter air carriers plus foreign air carriers granted anti-trust immunity | |
| Report Submitter | First Operating Reporting airline in the itinerary | Ticket issuing airline if they are a reporting carrier, else Reporting carrier that is first operating airline in the itinerary | |
| Reporting Event | First lift by Reporting Carrier (operating airline) | First identified lift by an operating airline | |
| Sample Size | 10% (tickets ending in 0) | 40% (tickets ending in 0,2,7,9) | |
| Reporting Period | Quarterly | Monthly | |
| Detail Level | Aggregated by itinerary | Individual ticket | |
| Total Amount | N/A | Fare & government taxes + mandatory fees | |
| Total Tax | N/A | Sum of government taxes contained in Total Amount | |
| Dwell Time | N/A | Elapsed time between flights at each airport | |
| Via Points | N/A | Stopovers at intermediate point(s) as part of a direct or through flight. | |
| Fare Basis Code | Mapped to defined fare codes | Eliminated | |
| Purchase Window | N/A | Three advance purchase groups | |
| Departure Date | N/A | Scheduled departure year-month of each coupon | |

USDOT defined Reporting Carriers in attendance

Air Canada Alaska Airlines American Airlines Cape Air Delta Air Lines JetBlue SkyWest Airlines Southwest Airlines United Airlines

Participants with ATPCO and ACH

Aerovías de México, S.A. Envoy Air

Air Canada Hawaiian Airlines

Air New Zealand Horizon Air

Alaska Airlines Piedmont Airlines Inc.

American Airlines Republic Airways Inc.

Delta Air Lines, Inc. SkyWest

Endeavor Air Inc Virgin Atlantic Airways

High level Status

| TEST SFTP setup for customers | Completed | 24-Dec | 25-Jan |
|---|-------------|--------|--------|
| * (completed for airlines who already communicated with ATPCO) | | | |
| Batch Load for Historical SDE Data DEV/GOLD | Completed | 25-Feb | 25-Mar |
| UI development | Completed | 25-Jan | 25-Feb |
| API Creation for UI | Completed | 25-Mar | 25-Jan |
| SDE Data loading | Completed | 24-Oct | 25-Jan |
| DEV SFTP Set up (as currently defined) | Completed | 24-Dec | 25-Apr |
| Lift File processing | Complete | 24-Oct | 25-May |
| File generation - Include, Exclude, missing tickets, Final Files, Detail Files, Reporting CXR | Complete | 24-Dec | 25-May |
| DOT File submission initial file complete | In Progress | 24-Dec | 25-May |
| User onboarding – onboarding user in GOLD | In Progress | 25-Mar | 25-May |
| Reference data loading set up | In Progress | 24-Nov | 25-May |
| DOT Additional File submission for further review | In Progress | 25-May | 25-Jun |
| Data Validation QA | In Progress | 24-Oct | 25-Jun |
| Data Validation User | Soft start | 25-May | 25-Jun |
| PROD SFTP Set up | In Progress | 25-Apr | 25-May |
| Batch Load for Historical SDE Data PROD | In Progress | 25-May | 25-Jun |
| | | | |

Project items to highlight

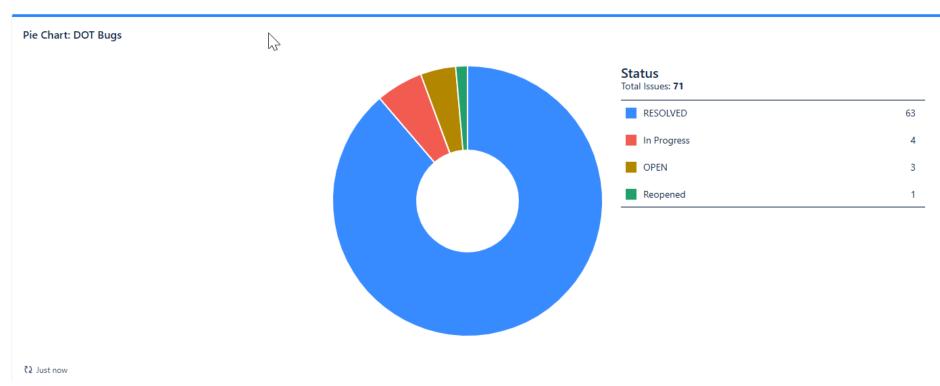
Quality Assurance Testing status:

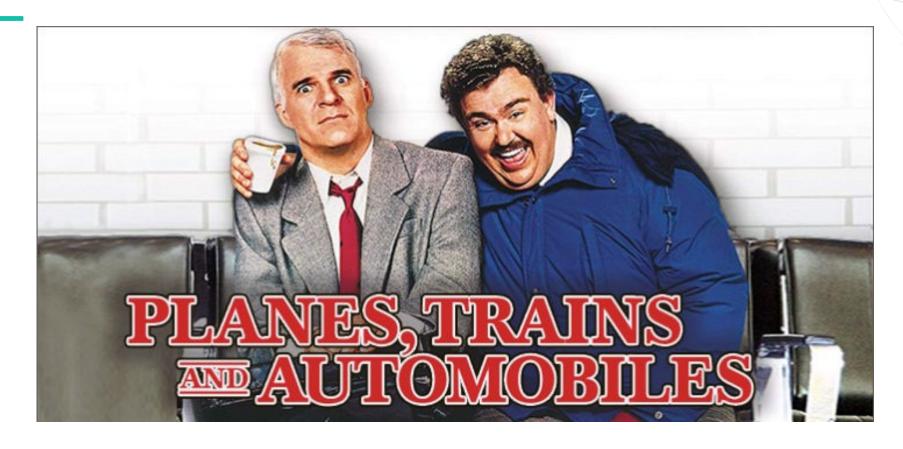
- Initial file has been presented to DOT
- Identified 178 individual processes to test
 - 70% has been through initial testing
 - 30% remaining are mostly email messaging/calendar functions/transmissions
- Targeted steady state June 1



Project items to highlight

DOT Survey





DOT is looking for equipment types on ticketed intermodal connections.



Total Document and Total tax on Exchanges





Why are we not finding tickets?





Travel before the reporting period









Q/A

Let's Keep in Touch

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Thank You

atpco

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